

WASHINGTON STATE DEPARTMENT OF TRANSPORTATION
STATE ROUTE 99
STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE
STATE FISCAL YEAR 2025, QUARTER ENDED DECEMBER 31, 2024

	NOTES	JUL THROUGH SEP	OCT THROUGH DEC	JAN THROUGH MAR	APR THROUGH JUN	YEAR-TO-DATE
REVENUES						
Toll revenue	1	\$ 8,845,745	\$ 7,725,068			\$ 16,570,813
Civil penalty	2	(1,473,594)	1,452,361			(21,233)
Transponder sales	3	136,177	118,677			254,854
Toll vendor contractual damages	4	33,529	51,548			85,077
Toll bill reprocessing fee	5	220,508	277,017			497,525
Interest income		707,002	978,080			1,685,082
Miscellaneous	6	83,549	(1,398,542)			(1,314,993)
TOTAL REVENUES		<u>8,552,917</u>	<u>9,204,209</u>	<u>-</u>	<u>-</u>	<u>17,757,126</u>
EXPENDITURES						
Goods and Services						
Toll operations vendor contracts	7	1,210,968	1,451,362			2,662,330
Credit card and bank fees		301,368	294,686			596,054
Transponder cost of goods sold	8	86,208	81,506			167,714
Pay-by-mail		349,886	333,973			683,859
Other	9	111,404	79,383			190,787
Total Goods and Services		<u>2,059,835</u>	<u>2,240,910</u>	<u>-</u>	<u>-</u>	<u>4,300,745</u>
Personal service contracts	10	224,033	206,713			430,746
Salaries and benefits		320,769	310,424			631,193
Civil penalty adjudication cost	11	252,633	246,468			499,101
Maintenance and preservation	12	1,106,920	1,306,257			2,413,177
Capital Outlays		564,109	207,112			771,221
Other Agency/Program Expenditures	13	157,331	140,612			297,943
TOTAL EXPENDITURES		<u>4,685,629</u>	<u>4,658,496</u>	<u>-</u>	<u>-</u>	<u>9,344,125</u>
EXCESS / (DEFICIENCY) OF REVENUES OVER EXPENDITURES		<u>3,867,288</u>	<u>4,545,713</u>	<u>-</u>	<u>-</u>	<u>8,413,001</u>
OTHER FINANCING SOURCES (USES)						
Operating transfers in		-	-			-
Operating transfers out	14	(6,250,000)	(9,781,150)			(16,031,150)
TOTAL OTHER FINANCING USES		<u>(6,250,000)</u>	<u>(9,781,150)</u>	<u>-</u>	<u>-</u>	<u>(16,031,150)</u>
NET CHANGE IN FUND BALANCE		<u>(2,382,712)</u>	<u>(5,235,437)</u>	<u>-</u>	<u>-</u>	<u>(7,618,149)</u>
FUND BALANCE - BEGINNING		<u>107,802,890</u>	<u>105,420,178</u>			<u>107,802,890</u>
FUND BALANCE - ENDING		<u>\$ 105,420,178</u>	<u>\$ 100,184,741</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 100,184,741</u>

The notes to the financial statements are an integral part of this statement

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Tolling Operations System and Customer Service - In Fiscal Year (FY) 2018, WSDOT procured and contracted with a new toll system vendor and a customer service vendor. The costs for design and implementation of the new toll system and customer service center are allocated to all toll facilities. Design and implementation costs are reported in several categories on the financial statements. State Route Number 99 portion of these expenditures in fiscal year 2025 are:

	Q1	Q2	Q3	Q4	Total
BOS CSC Procurement Allocation \$	-	\$ 27,738	-	-	\$ 27,738

Detailed Notes

1. **Toll Revenue** – Revenue earned, net of any adjustments, from tolls on vehicles traveling through the SR99 Tunnel, which are collected by either Good To Go! electronic toll accounts or pay-by-mail
2. **Civil Penalty- Civil Penalty-** Revenue is recognized when an unpaid toll escalates to a Notice of Civil Penalty (NOCP), which can occur 80 days after the toll trip date per RCW 46.63.160. Civil penalty revenue, comprising the toll amount plus a \$40 Civil Penalty, is recorded when the NOCP is issued to the registered owner of the tolled vehicle.

For Q1, negative revenue is due to Allowance for Doubtful Accounts (ADA) adjustments. Specifically, ADA adjustments reduce Civil Penalty Revenue based on unpaid NOCP balances outstanding for more than a year. In Q4 2023, WSDOT activated escalations in the back-office system, recognizing NOCP revenue from 21 months of unpaid bills. However, in Q1 2025, a large number of NOCPs aged beyond a year, leading to an increase in ADA adjustments and a significant decrease in NOCP revenue.

3. **Transponder Sales** – Sales of transponder devices to potential and existing *Good to Go!* electronic toll account customers.
4. **Toll Vendor Contractual Damages** – Charges to Kapsch for damages and accrued liquidated damages levied against ETAN for delays related to the development and deployment of a new Back Office System (BOS).
5. **Toll Bill Reprocessing Fee Revenue** – The allocated portion of fees associated with the issuance of second toll billings. New revenue is being reported due to system functionality implemented in March. Revenue is adjusted for Allowance for Doubtful Accounts.
6. **Miscellaneous Revenue** – This can include revenue for administrative and statement fees, NSF check fees, cash over, payments related to sale of surplus property, and prior period recoveries.
7. **Toll Operations Vendor Contracts** – Payment for monthly toll operations costs.
8. **Transponder Cost of Goods Sold** – Cost of purchasing, packaging, and shipping transponders. Transponder Cost of Goods Sold is directly related to Transponder Sales Revenue.
9. **Other Goods and Services** – Expenditures for supplies, communications, rents, repairs, outside vendor services, printing, and registered owner look up costs.
10. **Personal Service Contracts** – Expenditures incurred for traffic and revenue forecast consulting and CSC operations consulting.
11. **Civil Penalty Adjudication Costs** – Allocated share of the adjudication system vendor contract with ETAN for the adjudication system module, as well as its share of supplies, communications, credit card fees, Office of Administrative Hearings costs, and salaries and benefits of WSDOT staff.

12. **Maintenance and Preservation** – Cost of maintenance and preservation activities on SR99.

	Q1	Q2	Q3	Q4	Total
Maintenance	\$ 1,001,218	\$ 1,160,283			\$ 2,161,501
Preservation	105,702	145,974			251,676
Total	\$ 1,106,920	\$ 1,306,257	-	-	\$ 2,413,177

13. **Other Agency/Program Expenditures** – Costs for other agencies and operating programs within the Washington State Department of Transportation (WSDOT).

	Q1	Q2	Q3	Q4	Total
Transportation Commission (L)	\$ 21,000	\$ 21,000			\$ 42,000
Traffic Operations (Q)	115,046	98,327			213,373
Transportation Management (S)	15,910	15,910			31,820
Transportation Planning (T)		-			-
Charges From Other Agencies (U)	-	-			-
Washington State Patrol	5,375	5,375			10,750
Total	\$ 157,331	\$ 140,612	-	-	\$ 297,943

14. **Operating Transfers Out** – Total includes amount transferred to TPA for debt service pursuant to RCW 47.56.864, as well as administrative transfers to TPA and the Motor Vehicle Account.